

June 1, 2008.

Dear Valued Customer:

As you are well aware, the cost of a barrel of crude oil is at the highest its' ever been which translates to higher prices at the pump. Unfortunately this also translates to higher costs to ship your products.

During the past two seasons, we have researched various delivery companies, such as UPS and FedEx and DHL. We are always seeking ways to save money, not only for us but for you also. The results have proven that UPS offers the best possible program for our shipping needs.

Unfortunately, since the beginning of this year UPS has steadily raised their delivery rates weekly in response to the rising fuel costs. What that equates to is nearly a 10 % increase in our cost to ship anything since January and the end may not be an in sight.

We do not plan to increase the cost of every product to all of our customers and we do not plan to increase the minimum free shipping levels as this may have an adverse effect on several of you just to offset these rising costs.

Therefore we have decided that the most equitable way to offset these rising shipping costs is to add a 10% surcharge on all pre-paid freight orders. What does this mean to you? For example, let's say that you receive free shipping on orders larger than \$850.00 and that the cost for us to ship that order to you is \$35.00. You will still receive "free shipping" on your orders over \$850.00, but you would be assessed a 10% surcharge or \$3.50 for that order. This additional cost will be noted on your invoice as "*pre-paid freight fuel surcharge*". We strongly feel that this is the best possible solution.

This policy change will go into effect on Monday June 16th.

We appreciate your business and solicit your comments on this change in our shipping policy. If you have any questions, please contact either Rick Leece or Doug Bennett.

Thank you.

Sincerely,

Chris Giannopoulos
President

